



Reval Employee Spotlight:

Katharina Toth

Product Manager, Product Management
Graz, Austria

“When the team is happy, I am happy!”

Katharina Toth carries with her a light that beams with positive, encouraging energy and it's contagious! This light transcends into all aspects of Katharina's life.

How Katharina got to Reval

Katharina grew up in Tyrol, located in western Austria. She went to Fachhochschule Kufstein where she studied Economy and Management. While she was hard at work on her education, she explored her curiosity for other cultures. First, she spent a semester in Paris, and then chose two internships- one in Germany and the other in England.



After she finished school she settled in Vienna and began working as a Junior Treasurer at Mayr-Melnhof Karton. Call it coincidence or fate, but this was where Katharina was introduced to Reval (Ecofinance at the time) as a customer. She recalled her first user group meeting and leaving that meeting with the impression that Reval was a professional company with positive, friendly employees.

Katharina continued her career as treasurer, working until making the decision to make more time for her family and children. At that time, she had convinced herself that her career goals would have to wait while she made her family her priority. Then, five years ago she moved with her family to Graz, her husband's hometown. With two very young children at home, she did not expect to come across any career opportunities that would allow her to the time she needed to devote to her family.

Once settled in, Katharina remembered Reval was located in Graz and went searching for the positive, friendly folk she met during the user group meeting all those years ago. She contacted Philipp Leitner and within a few days started working at Reval as a Business Analyst.

Katharina's Career at Reval

At the time she joined, the team of Business Analysts consisted of only 6 people. She enjoyed the youth of the small, dynamic team, and the diverse field of responsibility that they covered. The work was challenging and the fast changing market of treasury combined with keeping up with client's needs made it crucial to stay innovative. The speed, independence, and trust in the team's competence were Reval's greatest strengths.

After three short years, Katharina's team grew to 14 people. She was encouraged by Philipp Leitner and Alexander Peyrer to take on a team leader role. This switch meant her focus had to change from being on content to directive decision making. Overall, she enjoyed the possibility of being creatively involved in shaping the product, being responsible for her team, and collaborating with other departments.

These days, Katharina's focus remains on her team. Her number one priority is to make sure her team is happy, motivated, and that they love their job. Her motivation strategy for her team is to recognize each member's strength and put that strength to use. Her philosophy is everyone should do what they love and be given projects in what they are best at.

Katharina's Why

At this point in our conversation we started to talk about the Why, and Katharina responded enthusiastically, "It's a great feeling to know that we have a common credo, a common sense within all of Reval, no matter if it is APAC, EMEA or the US." Getting to know Jiro on a personal level impacted her perception and enabled her to fully absorb the concept of our Why. To see and experience him in person (which is not very common for Reval locations outside of NY), motivated Katharina even more to push things forward as much as she can. In her opinion we can find the Why in all areas of Reval, no matter if it is about the quality of our product, which we always want to approve and widen, if it concerns the investment into our employees, who become the center of our company, or if it is about thinking outside the box to remain innovative. It's evident through and through.



We know how she motivates her team at work, but how does Katharina stay motivated herself? When I asked her, she said she strives to be an example to her team. For example she openly approaches others, looks for solutions, and is always thinking positively.



Some of us are overwhelmed by so much energy and enthusiasm! When I pointed this out, Katharina smiled and explained that the more effort and energy she invests in her team, the more passion and energy she will receive back. This is why many of the challenges of her work don't cause her stress, but inspire her. Of course, celebrating victories with her team after successfully completing a project helps!

At home, Katharina employs a high level of self-organization and discipline to be able to relax after work and spend her precious evenings with her husband and children. Her children keep her grounded. She stays balanced with sport activities, like running, and once a year taking a vacation with her best girlfriends away from family and work.

If you'd like to meet up with Katharina just be in front of the Graz office on Tuesday at 6 PM where the Graz Reval Racing Team gets together for their weekly run. Don't be intimidated by the "racing team" title though, she let me know that it's an hour of running and chatting with colleagues and everyone is warmly invited to join!